



a'XYKno

"अॅक्सिनो"

Grow with us

Service Matrix



a'XYKno Capital Services Pvt Ltd

- Investment Banking
 - Debt syndication
 - Private Equity
 - Corporate Advisory
 - Mergers & Acquisition
- Government Advisory and Public Private Partnerships (PPP)
- Project Management Consultancy (PMC)
 - Natural Resources and Energy
 - Infrastructure
 - Clean Energy
 - Mobility
- Institutional Services
- Frugal Innovations in Health Care
- Agri Tech

Service Offerings



Identifying and
Conceptualisation
of Opportunities

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Robust
Project
Structuring

Business Plan
and Detailed
Financial
Modeling

//
Pre-
feasibility &
Feasibility
Study

Value Creation
through
Innovations

//
Identifying
Alliance
and JV
partners

Early Financial
Closure

//
Making Project
on Stream

Project
Monitoring
throughout
Project
Life Cycle

We have strong knowledge and execution capabilities in the entire Project Lifecycle.





- a'XYKno has its footprints in Investment Banking, Advisory to Government and Corporates and Implementing Public Private Partnerships across various sectors like Natural Resources, Energy, Infrastructure, Clean Energy, Mobility, Agri-Business & Tech, Healthcare & Technology.

- a'XYKno is currently advising and fast tracking implementation of projects aggregating more than USD 25 Billion across sectors

- Team a'XYKno has an HR headcount of 100+ high powered professionals represented by Chartered Accountants, Engineers, MBAs, Cost Accountants, Sector and Policy Experts, Ex-Bankers, Lawyers etc. spread across various offices in India.

Our key differentiator is the cross-functional team of technical, financial, legal and policy/sector experts which enables us to take our clients to the next level.

Differentiators

- Business Model Innovation
- Strong Execution Capabilities
- Knowledge driven
- Value creation



Investment Banking



Our Investment Banking solutions have helped our client to scale up in a small span of time. Our client centric approach, timely delivery and strong sectoral knowledge has helped us deliver better through our service offerings like:

- Debt Syndication
- Structured Finance
- Mergers & Acquisition Advisory
- Capital Raising
- Corporate Advisory
- Due Diligence for critical business decisions



Govt. Advisory and Public Private Partnerships [PPP] Advisory

- a'XYKno is currently advising implementation of PPP projects aggregating more than USD 25 Billion across sectors working across the globe

a'XYKno is creating newer opportunities through Business Model Innovation,

- Appropriate Risk-Reward framework, Fast-tracking of Project implementation across its Value Chain and Superior Value Creation for both private and public stakeholders.

Natural Resources and Energy

Our Natural Resources and Energy Group has a cohesive and innovative model, and is advising and implementing development of more than 5 billion tonnes of coal mineral reserves in India and Energy Projects of more than 8000 MW, through Public Private Partnership [PPP] framework. We are advising some of the renowned names in the corporate world in India across entire value chain of the Project to achieve fuel and energy security.



Infrastructure

a'XYKno through its innovative and cohesive delivery model is advising & implementing large projects right from Conceptualization, Project Structuring, Project Management, Financial Closure till Project Commissioning by our high powered team of 10+ infrastructure professionals.

- Identifying innovative opportunities in Infrastructure Development by continuously evolving, strengthening capacities to deliver services efficiently.
- Advising large Corporations on the legal, regulatory and contractual framework right from Conceptualization to Commencement of the project.
- Achieving faster process overhauls for reducing the cost and project overruns in pre-development stage of the project.
- Undertaking Techno Commercial studies, Project Financing Mechanisms, Detailed Financial Modeling and Deal Structuring, Project Management Consultancy, Identifying suitable Joint Venture Partners for Project Development and achieving successful financial closure of the project in a given timeframe.



a'XYKno

Energy & Renewables

Clean and Sustainable Energy is clearly the future direction in Energy Security. As a small step forward, our Clean Energy Group is advising setting up of more than 2 GW of clean energy.

- Deep insights into Global Clean Energy footprints.
- Strong understanding and advisory capabilities on technology selection and implementation.
- Strong understanding of evolving regulatory framework.
- One stop Shoppe from Concept to Commissioning for Solar, Wind & Biomass



Mobility

Rail Port & Transport faces major Bottlenecks in India. It requires major innovation and fast-tracking. aXYKno caters to all needs related to Rail, Port and Transport infrastructure. We have a strong Team of experts which help clients transform challenges into growth opportunities and competitive advantage.

- Reconnaissance Survey
- Feasibility & Concept Studies
- Detailed Project Report & Detailed Engineering
- Project Management Consultancy
- Turnkey Assignments

Institutional Services

Our Institutional desk is well connected with various Institutions for successfully raising funds for Private Equity and other Institutions.



- a'XYKno an ISO certified Consulting Powerhouse and an Investment Bank with footprints in Natural Resources, Energy, Clean Energy, Infrastructure, Rail, Port & Transport, Healthcare and Technology.
- a'XYKno has robust capabilities in Investment Banking and leverages its extensive track record in Merger & Acquisition Advisory, Private Equity Placement, Debt Syndication and Project Management to offer value added and customized solutions that builds a long term relationship with the client & facilitates the companies growth along with Concept to Commissioning.
- Backed by 100+ cross functional professional team of Experienced Investment Bankers, Chartered Accountants, Cost Accountants, MBAs, Engineers, Technical, Financial, Legal, Sectoral and Policy Experts spread across our offices in India and Abroad.
- We have global presence with India offices in Nagpur, New Delhi, Mumbai, Lucknow, Thiruvananthapuram
- Currently advising Projects aggregating to the tune of INR 200,000 Crores (USD 25 billion) across the sectors.
- Leading Advisor offering services to 20+ States Government & PSUs

Our Global Presence



Touch Point

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